

## Country Manager in Estonia

Bulkestate is a team of real estate experts who are following the latest trends in the industry. We're on a mission to make quality real estate investments available to everyone whether you want to invest and make a profit or purchase an apartment.

We are searching for a self-motivated country manager to expand Bulkestate's activities in Estonia. Main responsibilities would include communicating with local real estate developers and companies as well as monitoring ongoing projects.

For this position we are looking for an employee in Estonia, fluent in Estonian, English and/or Russian, has excellent communication skills and knowledge in real estate field. Outstanding candidates should be able to work without supervision and demonstrate independent working and project management skills.

As a country manager, you'll identify new opportunities in order to generate revenue, improve profitability and help the business grow. The ideal candidate will be responsible for communication and planning as well as coordinating, and implementing projects within the decided-upon budget, timeline, and scope. They will also effectively monitor and present project updates to relevant stakeholders, clients, or project team members.

### Responsibilities:

- search and identify new business opportunities;
- meet with customers/clients face to face or over the phone;
- maintain and develop relationships with customers/clients;
- monitor project deliverables;
- update relevant stakeholders or team members on the project progress.

### Qualifications:

- Bachelor's Degree in finance, economics, business management or equivalent experience;
- strong business acumen in project planning and management;
- strong verbal, written skills in Estonian and English (any other language is considered as an advantage);
- previous experience related to crowdfunding, alternative financing and peer-to-peer lending will be considered as an advantage.

### What can we offer you:

- competitive salary;
- top-notch tech equipment to work with;
- office in the city center.

Apply for "Country Manager in Estonia"

Email - [info@bulkestate.com](mailto:info@bulkestate.com)